



smic

PRODUCT SPOTLIGHT

*INSURANCE FOR STUDENTS, SPORTS, AND
LEISURE ACTIVITIES.*

WHO WE ARE

AmWINS

AmWINS is the largest independent wholesale insurance distributor in the U.S. with expertise in property, casualty, professional lines, and specialty group benefit products. AmWINS is dedicated to supporting retail brokers and solving their clients' specialty insurance needs.

SMIC

Special Markets Insurance Consultants (SMIC), an AmWINS Group Company, is a dedicated MGU with over 30 years of industry experience. SMIC provides a full suite of specialty insurance products, including General Liability, Special Risks, Accident Medical, and Catastrophic Medical.

WebTPA

WebTPA, an AmWINS Group Company, is an independent, nationally licensed provider of infrastructure and service solutions, specializing in customized healthcare benefits administration. WebTPA has been delivering client-responsive technology and service solutions since 1993.

ABOUT SPECIAL MARKETS

SMIC provides unparalleled solutions that are based on extensive knowledge, industry expertise, and product awareness. SMIC's focus is delivering custom plans and competitive pricing for the following groups and more:

EDUCATIONAL INSTITUTIONS	RELIGIOUS ORGANIZATIONS	LEISURE ACTIVITIES	SPECIAL EVENTS
K-12 Schools	Mission Trips	Leagues	Conferences
Colleges & Universities	Outreach Programs	Youth & Adult Sports	Weddings
Charter Schools	Youth Groups	Teams	Concerts
Day Care & Preschool	Camps	Tournaments	Festivals
Home School	Fundraisers	Clinics	Event Hosting

All clients served by SMIC benefit from the elimination of administrative headaches through integrated services that allow seamless delivery from carrier to client.

Administrative services include:

- Policy and certificate issue
- Rider and endorsement issue
- Premium invoicing, collection and accounting
- Agent commission processing
- Assignment of a claims liaison
- Licensing—SMIC and sub-producers

Select Carries SMIC Represents:

- Gerber Life Insurance Company
- Mutual of Omaha
- Great American Insurance Company
- StarStone Insurance Company
- Lloyd's of London Syndicates

ABOUT OUR K-12 AND HIGHER EDUCATION PRACTICE

Today, educational institutions face a unique set of challenges when it comes to risk management. High schools, colleges and universities must balance multifaceted exposures with the daily business of educating students.

Special Markets Insurance Consultants (SMIC) understands the broad needs of this market by offering customizable solutions to K-12, colleges, and universities. We offer expertise and extensive experience in the education space offering flexible solutions including:

- Student Health Plans
- Accident Insurance
- Intercollegiate Sports Coverages
- Study Abroad and Commuter
- Active Shooter
- Special Events

THE STUDENT EXPERIENCE WITH SMIC

- Students and their parents need help and guidance when it comes to insurance, which is why we offer clear plan materials, easy claims process, online resources and extensive agent support.
- Members (or parents or guardians) can log on to WebTPA's portal (webtpa.com) to see the status of claims, download and print ID cards, submit questions to customer service, view deductible status (if applicable), and more.

INTERNATIONAL STUDENT HEALTH INSURANCE 101

Program Highlights:

- Access to exclusive carrier partners
- In-depth expertise in underwriting provides lower rates, comprehensive products, and plan stability
- Claims administration services provided by WebTPA
- Fast, friendly and flexible service gives brokers confidence that their clients' needs and expectations are exceeded.
- User-friendly member portal—claim status look-up, plan materials and insurance cards

What's Needed to Quote:

- Current and past four years of premium, loss, rate, and enrollment history
- Policy or brochure for the current policy year, plus last four years
- Commission needed by agent and due date (Please allow 10 business days to quote)
- Plan changes or solutions being requested by the school

THE SMIC / WEBTPA ADVANTAGE

- 1. Serving Agents with a Team of Experts**—We only work with brokers and we are deeply committed to serving them. We are team-based and believe our people make the difference.
- 2. Easy Claims**—WebTPA makes the claims and plan fulfillment experience easy for both administrators and insureds. WebTPA handles claims, insurance cards, customer service, and claims support. They believe each client deserves a customized approach.
- 3. Deep Understanding of Students' Needs**—Students need health insurance to ensure that a medical issue doesn't derail their academic goals, and SMIC has extensive experience and expertise in insuring this unique population.
- 4. Plan Options**—There is no such thing as a standard policy. We have several underwriting partners and can usually offer several plan options, ensuring that your client is not limited to just one plan benefit design or one underwriting company.
- 5. Customer Service Included**—Students (and school administrators) have a lot of questions when it comes to health insurance, and we believe that's one area where we shine. We take a two-prong approach to great customer service:
 - User-friendly plan materials and website
 - Helpful and available claims advisors through WebTPA

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